

# GACTE, Inc.

## PROFIT AND LOSS

July 2018 - June 2019

	TOTAL
Income	
Conference Income	
Exhibitor Income	91,479.80
Registration	851,023.00
Sponsorship Income	211,000.00
<b>Total Conference Income</b>	<b>1,153,502.80</b>
Interest Income	150.50
LEAD CTAE Registration	950.00
Membership Income	101,420.00
Uncategorized Income	3,650.00
<b>Total Income</b>	<b>\$1,259,673.30</b>
GROSS PROFIT	<b>\$1,259,673.30</b>
Expenses	
Advocacy	259.88
Bank Charges & Fees	4,683.96
Board Expenses	4,740.94
Board Miscellaneous Expenses	7,870.84
<b>Total Board Expenses</b>	<b>12,611.78</b>
Conference Expenses	
Awards	5,068.00
Conference Labor	6,117.94
Door Prizes	2,200.00
Dues Sent with Conference Registration	56,940.00
Electrical & Internet	6,551.00
Entertainment	914.53
Equipment Rental	60,662.53
Exhibit Setup	15,224.86
Food & Beverage	106,083.83
Photography	1,292.88
Planning	526.85
Printing & Design	8,331.60
Registration Supplies	4,737.27
Room & Board	7,556.92
Security & First Aid	4,463.00
Space Rental	57,507.33
Speaker Expense	3,500.00
Transportation & Storage	8,500.00
<b>Total Conference Expenses</b>	<b>356,178.54</b>
Conference Registration Services	67,646.20
Administrative Assistance	1,220.00
Registration Assistance	4,100.00
<b>Total Conference Registration Services</b>	<b>72,966.20</b>
Division Dues	32,355.00

	TOTAL
Executive Director Expense	3,721.48
Insurance	504.00
LEAD CTAE Expense	822.80
Legal & Professional Services	193,460.41
Miscellaneous Expense	3,774.74
Miscellaneous Expenses	2,073.04
Office Supplies & Software	1,357.42
Postage	435.46
Printing	414.47
<b>Total Office Supplies &amp; Software</b>	<b>2,207.35</b>
Organizational Promotion	5,007.60
Other Business Expenses	
Region II Expenses	250.00
<b>Total Other Business Expenses</b>	<b>250.00</b>
Petty Cash	0.00
Telephone Expense	1,257.73
Transportation & Storage	376.52
Travel	
Board Travel	28,617.88
Executive Director Travel	14,303.87
President's Travel	7,700.20
<b>Total Travel</b>	<b>50,621.95</b>
Uncategorized Expense	5,247.09
Web Services	3,584.06
File Storage	44.91
ListServe	639.64
LiveBinders	24.95
<b>Total Web Services</b>	<b>4,293.56</b>
<b>Total Expenses</b>	<b>\$752,673.63</b>
NET OPERATING INCOME	<b>\$506,999.67</b>
Other Expenses	
Reconciliation Discrepancies	0.15
<b>Total Other Expenses</b>	<b>\$0.15</b>
NET OTHER INCOME	<b>\$ -0.15</b>
<b>NET INCOME</b>	<b>\$506,999.52</b>